



<https://www.yuppitavel.com/career/dynamic-contracting-executive-p2n/>

Dynamic Contracting Executive -PAX2NIGHT-

Description

Join the Pax2night Dynamic Contracting Team

Pax2night is looking for a motivated and detail-oriented team member to join our Dynamic Contracting Department as a Dynamic Contracting Executive. This is a key and important role within our organization, requiring strong analytical skills, a commercial mindset, and a passion for building strategic partnerships.

If you're ready to be part of a dynamic team and grow with us, we'd love to receive your application!

Responsibilities

- Managing hotel portfolio and developing new partnerships
- Continuously analyzing rate and availability competitiveness
- Actively working with channel management systems
- Taking actions to improve search-to-booking conversion
- Monitoring product performance and developing revenue-driven strategies

Qualifications

- Experience in the tourism/travel industry
- Strong analytical mindset (familiar with rate comparison, conversion, and search vs booking dynamics)
- Knowledge of dynamic connectivity and channel management systems
- Experience with Juniper is preferred (considered a strong advantage)
- Proactive, solution-oriented, and commercially driven

Hiring organization

Pax2Night

Employment Type

Full-time

Industry

TRAVEL

Job Location

ANTALYA, Türkiye